

## Great Lakes Unity Regional Conference, Inc.

## Income and Expense Statement

ALL Funds - For the Year JAN-DEC 2018

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|                                |      | Current Period | Current Budget | Year to Date | Year to Date Budget | YTD Budget Difference | YTD Budget Percentage | Annual Budget | YTD Prior Year |
|--------------------------------|------|----------------|----------------|--------------|---------------------|-----------------------|-----------------------|---------------|----------------|
| INCOME                         | 4000 |                |                |              |                     |                       |                       |               |                |
| LOVE OFFERINGS                 | 4100 |                |                |              |                     |                       |                       |               |                |
| LO Churches                    | 4110 | \$131,709.80   | \$126,725.00   | \$131,709.80 | \$126,725.00        | \$4,984.80            | 103.93%               | \$126,725.00  | \$129,688.94   |
| LO Individuals                 | 4120 | 10,765.10      | 10,440.00      | 10,765.10    | 10,440.00           | 325.10                | 103.11%               | 10,440.00     | 9,976.27       |
| Subtotal Love Offerings        | 4100 | 142,474.90     | 137,165.00     | 142,474.90   | 137,165.00          | 5,309.90              | 103.87%               | 137,165.00    | 139,665.21     |
| PROGRAMS & MINISTRIES          | 4200 |                |                |              |                     |                       |                       |               |                |
| Attendee Registration          | 4210 | 74,399.00      | 104,150.00     | 74,399.00    | 104,150.00          | -29,751.00            | 71.43%                | 104,150.00    | 72,010.00      |
| Comped Registration            | 4211 | -3,050.00      | -8,320.00      | -3,050.00    | -8,320.00           | 5,270.00              | 36.66%                | -8,320.00     | -3,275.00      |
| Subtotal Attendee Registration | 4210 | 71,349.00      | 95,830.00      | 71,349.00    | 95,830.00           | -24,481.00            | 74.45%                | 95,830.00     | 68,735.00      |
| Vendor Registration            | 4260 | 100.00         | 100.00         | 100.00       | 100.00              | 0.00                  | 100.00%               | 100.00        | 25.00          |
| Subtotal Programs & Ministries | 4200 | 71,449.00      | 95,930.00      | 71,449.00    | 95,930.00           | -24,481.00            | 74.48%                | 95,930.00     | 68,760.00      |
| OTHER INCOME                   | 4900 |                |                |              |                     |                       |                       |               |                |
| Interest                       | 4910 | 6.35           | 19.00          | 6.35         | 19.00               | -12.65                | 33.42%                | 19.00         | 12.43          |
| Grants Received                | 4930 | 0.00           | 0.00           | 0.00         | 0.00                | 0.00                  | 0.00%                 | 0.00          | 247.50         |
| Refund / Forfeiture Fee        | 4990 | 709.00         | 0.00           | 709.00       | 0.00                | 709.00                | 0.00%                 | 0.00          | 0.00           |
| Subtotal Other Income          | 4900 | 715.35         | 19.00          | 715.35       | 19.00               | 696.35                | 3,765.00%             | 19.00         | 259.93         |
| TOTAL INCOME                   |      | 214,639.25     | 233,114.00     | 214,639.25   | 233,114.00          | -18,474.75            | 92.07%                | 233,114.00    | 208,685.14     |
| EXPENSES                       | 5000 |                |                |              |                     |                       |                       |               |                |
| TITHES                         | 5100 |                |                |              |                     |                       |                       |               |                |
| Cash Tithes                    | 5110 | \$12,829.49    | \$11,154.00    | \$12,829.49  | \$11,154.00         | -\$1,675.49           | 115.02%               | \$11,154.00   | \$11,228.13    |
| Grants & Scholarships          | 5115 | 1,378.40       | 0.00           | 1,378.40     | 0.00                | -1,378.40             | 0.00%                 | 0.00          | 0.00           |
| Subtotal Tithes                | 5100 | 14,207.89      | 11,154.00      | 14,207.89    | 11,154.00           | -3,053.89             | 127.38%               | 11,154.00     | 11,228.13      |
| PROGRAMS & MINISTRIES          | 5200 |                |                |              |                     |                       |                       |               |                |
| Facility Rental                | 5210 | 61,363.93      | 77,185.00      | 61,363.93    | 77,185.00           | 15,821.07             | 79.50%                | 77,185.00     | 61,379.46      |
| Contractor Fees & Exps         | 5220 | 6,311.37       | 7,000.00       | 6,311.37     | 7,000.00            | 688.63                | 90.16%                | 7,000.00      | 5,702.84       |
| Materials, Print, Promo        | 5230 | 5,279.44       | 4,980.00       | 5,279.44     | 4,980.00            | -299.44               | 106.01%               | 4,980.00      | 4,072.79       |
| Travel & Meals                 | 5290 | 11,819.20      | 14,445.00      | 11,819.20    | 14,445.00           | 2,625.80              | 81.82%                | 14,445.00     | 22,191.11      |
| Subtotal Programs & Ministries | 5200 | 84,773.94      | 103,610.00     | 84,773.94    | 103,610.00          | 18,836.06             | 81.82%                | 103,610.00    | 93,346.20      |
| EMPLOYEES                      | 5600 |                |                |              |                     |                       |                       |               |                |
| Payroll                        | 5610 |                |                |              |                     |                       |                       |               |                |
| Manse                          | 5620 | 43,594.39      | 35,938.00      | 43,594.39    | 35,938.00           | -7,656.39             | 121.30%               | 35,938.00     | 36,850.00      |

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|-------------------------|------|----------------|----------------|--------------|---------------------|-----------------------|-----------------------|---------------|----------------|
| Salary                  | 5630 | 58,141.63      | 59,640.00      | 58,141.63    | 59,640.00           | 1,498.37              | 97.49%                | 59,640.00     | 59,639.96      |
| Subtotal Payroll        | 5610 | 101,736.02     | 95,578.00      | 101,736.02   | 95,578.00           | -6,158.02             | 106.44%               | 95,578.00     | 96,489.96      |
| Employer FICA           | 5640 | 4,447.89       | 4,753.78       | 4,447.89     | 4,753.78            | 305.89                | 93.57%                | 4,753.78      | 4,562.53       |
| Training & Networking   | 5680 | 3,117.69       | 6,741.00       | 3,117.69     | 6,741.00            | 3,623.31              | 46.25%                | 6,741.00      | 3,132.54       |
| UWM Activities          | 5690 | 1,256.60       | 2,972.00       | 1,256.60     | 2,972.00            | 1,715.40              | 42.28%                | 2,972.00      | 2,604.66       |
| Subtotal Employees      | 5600 | 110,558.20     | 110,044.78     | 110,558.20   | 110,044.78          | -513.42               | 100.47%               | 110,044.78    | 106,789.69     |
| ADMINISTRATION          | 5800 |                |                |              |                     |                       |                       |               |                |
| Accounting              | 5810 | 0.00           | 1,200.00       | 0.00         | 1,200.00            | 1,200.00              | 0.00%                 | 1,200.00      | 0.00           |
| Bank & Card Fees        | 5820 | 1,251.83       | 1,338.00       | 1,251.83     | 1,338.00            | 86.17                 | 93.56%                | 1,338.00      | 1,165.72       |
| Branding & Website      | 5830 | 459.00         | 600.00         | 459.00       | 600.00              | 141.00                | 76.50%                | 600.00        | 359.00         |
| Insurance (liability)   | 5840 | 579.00         | 2,090.00       | 579.00       | 2,090.00            | 1,511.00              | 27.70%                | 2,090.00      | 639.00         |
| Office Exps & Supplies  | 5860 | 4,525.95       | 1,856.00       | 4,525.95     | 1,856.00            | -2,669.95             | 243.86%               | 1,856.00      | 2,133.89       |
| Postage & Shipping      | 5870 | 254.98         | 669.00         | 254.98       | 669.00              | 414.02                | 38.11%                | 669.00        | 656.43         |
| Software & Technology   | 5880 | 897.14         | 3,050.00       | 897.14       | 3,050.00            | 2,152.86              | 29.41%                | 3,050.00      | 1,659.48       |
| Subtotal Administration | 5800 | 7,967.90       | 10,803.00      | 7,967.90     | 10,803.00           | 2,835.10              | 73.76%                | 10,803.00     | 6,613.52       |
| TOTAL EXPENSES          |      | 217,507.93     | 235,611.78     | 217,507.93   | 235,611.78          | 18,103.85             | 92.32%                | 235,611.78    | 217,977.54     |
| FUND TRANSFERS          | 9000 |                |                |              |                     |                       |                       |               |                |
| TO THIS FUND            | 9200 |                |                |              |                     |                       |                       |               |                |
| From General Fund       | 9201 | \$110,112.99   | \$0.00         | \$110,112.99 | \$0.00              | -\$110,112.99         | 0.00%                 | \$0.00        | \$125,416.86   |
| From Conference Fund    | 9220 | 21,810.39      | 0.00           | 21,810.39    | 0.00                | -21,810.39            | 0.00%                 | 0.00          | 18,640.82      |
| From Youth Min Tng Fund | 9240 | 270.02         | 0.00           | 270.02       | 0.00                | -270.02               | 0.00%                 | 0.00          | 14.26          |
| From Youth Events Fund  | 9250 | 0.00           | 0.00           | 0.00         | 0.00                | 0.00                  | 0.00%                 | 0.00          | 34.30          |
| Subtotal To This Fund   | 9200 | 132,193.40     | 0.00           | 132,193.40   | 0.00                | -132,193.40           | 0.00%                 | 0.00          | 144,106.24     |
| FROM THIS FUND          | 9400 |                |                |              |                     |                       |                       |               |                |
| To General Fund         | 9401 | -22,080.41     | 0.00           | -22,080.41   | 0.00                | 22,080.41             | 0.00%                 | 0.00          | -18,689.38     |
| To Conference Fund      | 9420 | -16,221.98     | 0.00           | -16,221.98   | 0.00                | 16,221.98             | 0.00%                 | 0.00          | -16,453.77     |
| To Regional Rep Fund    | 9430 | -16,666.44     | 0.00           | -16,666.44   | 0.00                | 16,666.44             | 0.00%                 | 0.00          | -33,607.83     |
| To Judicatory Rep Fund  | 9435 | 0.00           | 0.00           | 0.00         | 0.00                | 0.00                  | 0.00%                 | 0.00          | -1,902.55      |
| To Youth Min Tng Fund   | 9440 | -33,168.76     | 0.00           | -33,168.76   | 0.00                | 33,168.76             | 0.00%                 | 0.00          | -29,986.54     |
| To Youth Events Fund    | 9450 | -44,055.81     | 0.00           | -44,055.81   | 0.00                | 44,055.81             | 0.00%                 | 0.00          | -43,466.17     |
| Subtotal From This Fund | 9400 | -132,193.40    | 0.00           | -132,193.40  | 0.00                | 132,193.40            | 0.00%                 | 0.00          | -144,106.24    |
| TOTAL TRANSFERS         |      | 0.00           | 0.00           | 0.00         | 0.00                | 0.00                  | 0.00%                 | 0.00          | 0.00           |

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|------------------------|---------------------------|---------------------------|---------------------------|---------------------------|-------------------------|-----------------------|---------------------------|---------------------------|
| EXCESS INCOME\EXPENSES | <u><u>-\$2,868.68</u></u> | <u><u>-\$2,497.78</u></u> | <u><u>-\$2,868.68</u></u> | <u><u>-\$2,497.78</u></u> | <u><u>-\$370.90</u></u> | <u><u>114.85%</u></u> | <u><u>-\$2,497.78</u></u> | <u><u>-\$9,292.40</u></u> |