

Great Lakes Unity Regional Conference, Inc.

Income and Expense Statement

ALL Funds - APR-JUN 2019

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| | | Current Period | Current Budget | Year to Date | Year to Date Budget | YTD Budget Difference | YTD Budget Percentage | Annual Budget | YTD Prior Year |
|--------------------------------|------|----------------|----------------|--------------|------------------------|--------------------------|--------------------------|---------------|----------------|
| INCOME | 4000 | | | | | | | | |
| LOVE OFFERINGS | 4100 | | | | | | | | |
| LO Churches | 4110 | \$28,294.58 | \$35,000.01 | \$58,484.53 | \$70,000.02 | -\$11,515.49 | 83.55% | \$140,686.00 | \$75,175.18 |
| LO Individuals | 4120 | 3,867.44 | 3,255.00 | 4,823.44 | 3,525.00 | 1,298.44 | 136.84% | 9,317.00 | 2,696.00 |
| Subtotal Love Offerings | 4100 | 32,162.02 | 38,255.01 | 63,307.97 | 73,525.02 | -10,217.05 | 86.10% | 150,003.00 | 77,871.18 |
| PROGRAMS & MINISTRIES | 4200 | | | | | | | | |
| Attendee Registration | 4210 | 32,035.00 | 34,404.00 | 32,065.00 | 35,808.00 | -3,743.00 | 89.55% | 77,156.00 | 39,115.00 |
| Comped Registration | 4211 | -420.00 | -1,068.00 | -420.00 | -1,335.00 | 915.00 | 31.46% | -3,335.00 | -870.00 |
| Subtotal Attendee Registration | 4210 | 31,615.00 | 33,336.00 | 31,645.00 | 34,473.00 | -2,828.00 | 91.80% | 73,821.00 | 38,245.00 |
| Program Fees | 4220 | 0.00 | 0.00 | 500.00 | 0.00 | 500.00 | 0.00% | 0.00 | 0.00 |
| Vendor Registration | 4260 | 25.00 | 0.00 | 25.00 | 0.00 | 25.00 | 0.00% | 50.00 | 0.00 |
| Subtotal Programs & Ministries | 4200 | 31,640.00 | 33,336.00 | 32,170.00 | 34,473.00 | -2,303.00 | 93.32% | 73,871.00 | 38,245.00 |
| OTHER INCOME | 4900 | | | | | | | | |
| Interest | 4910 | 1.27 | 0.00 | 2.58 | 0.00 | 2.58 | 0.00% | 0.00 | 3.20 |
| Refund / Forfeiture Fee | 4990 | 110.00 | 0.00 | 110.00 | 0.00 | 110.00 | 0.00% | 0.00 | 0.00 |
| Subtotal Other Income | 4900 | 111.27 | 0.00 | 112.58 | 0.00 | 112.58 | 0.00% | 0.00 | 3.20 |
| TOTAL INCOME | | 63,913.29 | 71,591.01 | 95,590.55 | 107,998.02 | -12,407.47 | 88.51% | 223,874.00 | 116,119.38 |
| EXPENSES | 5000 | | | | | | | | |
| TITHES | 5100 | | | | | | | | |
| Cash Tithes | 5110 | \$2,733.57 | \$3,575.00 | \$5,536.71 | \$7,150.00 | \$1,613.29 | 77.44% | \$14,700.00 | \$6,885.99 |
| Grants & Scholarships | 5115 | 303.73 | 1,607.50 | 615.19 | 3,215.00 | 2,599.81 | 19.13% | 6,430.00 | 765.12 |
| Subtotal Tithes | 5100 | 3,037.30 | 5,182.50 | 6,151.90 | 10,365.00 | 4,213.10 | 59.35% | 21,130.00 | 7,651.11 |
| PROGRAMS & MINISTRIES | 5200 | | | | | | | | |
| Facility Rental | 5210 | 12,459.00 | 30,240.00 | 12,459.00 | 31,240.00 | 18,781.00 | 39.88% | 58,000.00 | 22,910.00 |
| Contractor Fees & Exps | 5220 | 0.00 | 500.00 | 0.00 | 500.00 | 500.00 | 0.00% | 5,397.00 | 0.00 |
| Materials, Print, Promo | 5230 | 1,035.47 | 1,155.00 | 1,119.24 | 1,155.00 | 35.76 | 96.90% | 4,012.00 | 2,358.05 |
| Travel & Meals | 5290 | 4,943.10 | 3,027.50 | 6,695.63 | 4,462.00 | -2,233.63 | 150.06% | 8,400.00 | 7,510.17 |
| Subtotal Programs & Ministries | 5200 | 18,437.57 | 34,922.50 | 20,273.87 | 37,357.00 | 17,083.13 | 54.27% | 75,809.00 | 32,778.22 |
| EMPLOYEES | 5600 | | | | | | | | |
| Payroll | 5610 | | | | | | | | |
| Manse | 5620 | 11,700.01 | 11,450.01 | 23,150.02 | 22,900.02 | -250.00 | 101.09% | 45,800.00 | 21,262.51 |

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|-------------------------|------|----------------|----------------|--------------|---------------------|-----------------------|-----------------------|---------------|----------------|
| Salary | 5630 | 15,049.98 | 15,050.01 | 30,099.96 | 30,099.97 | 0.01 | 100.00% | 60,620.00 | 27,879.97 |
| Subtotal Payroll | 5610 | 26,749.99 | 26,500.02 | 53,249.98 | 52,999.99 | -249.99 | 100.47% | 106,420.00 | 49,142.48 |
| Employer FICA | 5640 | 1,151.34 | 1,151.52 | 2,302.68 | 2,303.00 | 0.32 | 99.99% | 4,638.14 | 2,033.65 |
| Training & Networking | 5680 | 1,096.22 | 630.00 | 1,126.69 | 1,298.00 | 171.31 | 86.80% | 3,900.00 | 1,780.44 |
| UWM Activities | 5690 | 1,408.00 | 0.00 | 1,626.53 | 0.00 | -1,626.53 | 0.00% | 0.00 | 235.48 |
| Subtotal Employees | 5600 | 30,405.55 | 28,281.54 | 58,305.88 | 56,600.99 | -1,704.89 | 103.01% | 114,958.14 | 53,192.05 |
| ADMINISTRATION | 5800 | | | | | | | | |
| Accounting | 5810 | 0.00 | 300.00 | 0.00 | 600.00 | 600.00 | 0.00% | 1,200.00 | 0.00 |
| Bank & Card Fees | 5820 | 218.91 | 253.51 | 359.68 | 449.02 | 89.34 | 80.10% | 1,260.00 | 428.63 |
| Branding & Website | 5830 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% | 400.00 | 0.00 |
| Insurance (liability) | 5840 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% | 2,100.00 | 0.00 |
| Office Exps & Supplies | 5860 | 218.84 | 285.01 | 1,806.29 | 842.06 | -964.23 | 214.51% | 2,080.00 | 1,829.46 |
| Postage & Shipping | 5870 | 170.65 | 38.49 | 305.21 | 184.98 | -120.23 | 165.00% | 610.00 | 65.07 |
| Software & Technology | 5880 | 567.05 | 499.99 | 679.10 | 824.98 | 145.88 | 82.32% | 1,200.00 | 673.04 |
| Subtotal Administration | 5800 | 1,175.45 | 1,377.00 | 3,150.28 | 2,901.04 | -249.24 | 108.59% | 8,850.00 | 2,996.20 |
| TOTAL EXPENSES | | 53,055.87 | 69,763.54 | 87,881.93 | 107,224.03 | 19,342.10 | 81.96% | 220,747.14 | 96,617.58 |
| FUND TRANSFERS | 9000 | | | | | | | | |
| TO THIS FUND | 9200 | | | | | | | | |
| From General Fund | 9201 | \$27,574.77 | \$0.00 | \$51,209.64 | \$0.00 | -\$51,209.64 | 0.00% | \$0.00 | \$47,857.79 |
| From Conference Fund | 9220 | 1,862.37 | 0.00 | 1,862.37 | 0.00 | -1,862.37 | 0.00% | 0.00 | 4,063.30 |
| From Youth Min Tng Fund | 9240 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% | 0.00 | 185.97 |
| Subtotal To This Fund | 9200 | 29,437.14 | 0.00 | 53,072.01 | 0.00 | -53,072.01 | 0.00% | 0.00 | 52,107.06 |
| FROM THIS FUND | 9400 | | | | | | | | |
| To General Fund | 9401 | -1,862.37 | 0.00 | -1,862.37 | 0.00 | 1,862.37 | 0.00% | 0.00 | -4,249.27 |
| To Conference Fund | 9420 | -530.00 | 0.00 | -530.00 | 0.00 | 530.00 | 0.00% | 0.00 | -218.97 |
| To Regional Rep Fund | 9430 | -7,701.72 | 0.00 | -12,465.71 | 0.00 | 12,465.71 | 0.00% | 0.00 | -9,997.14 |
| To Youth Min Tng Fund | 9440 | -8,328.10 | 0.00 | -16,433.99 | 0.00 | 16,433.99 | 0.00% | 0.00 | -15,745.16 |
| To Youth Events Fund | 9450 | -11,014.95 | 0.00 | -21,779.94 | 0.00 | 21,779.94 | 0.00% | 0.00 | -21,995.72 |
| Subtotal From This Fund | 9400 | -29,437.14 | 0.00 | -53,072.01 | 0.00 | 53,072.01 | 0.00% | 0.00 | -52,206.26 |
| TOTAL TRANSFERS | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% | 0.00 | -99.20 |
| EXCESS INCOME\EXPENSES | | \$10,857.42 | \$1,827.47 | \$7,708.62 | \$773.99 | \$6,934.63 | 995.96% | \$3,126.86 | \$19,402.60 |