

Great Lakes Unity Regional Conference, Inc.

Income and Expense Statement

All Funds - JUL-SEP 2018

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| | | Current Period | Current Budget | Year to Date | Year to Date Budget | YTD Budget Difference | YTD Budget Percentage | Annual Budget | YTD Prior Year |
|--------------------------------|------|----------------|----------------|--------------|------------------------|--------------------------|--------------------------|---------------|----------------|
| INCOME | 4000 | | | | | | | | |
| LOVE OFFERINGS | 4100 | | | | | | | | |
| LO Churches | 4110 | \$28,351.55 | \$32,157.50 | \$103,526.73 | \$95,202.50 | \$8,324.23 | 108.74% | \$126,725.00 | \$95,189.41 |
| LO Individuals | 4120 | 1,822.10 | 5,133.14 | 4,518.10 | 8,853.12 | -4,335.02 | 51.03% | 10,440.00 | 6,820.27 |
| Subtotal Love Offerings | 4100 | 30,173.65 | 37,290.64 | 108,044.83 | 104,055.62 | 3,989.21 | 103.83% | 137,165.00 | 102,009.68 |
| PROGRAMS & MINISTRIES | 4200 | | | | | | | | |
| Attendee Registration | 4210 | 24,156.00 | 36,037.50 | 63,271.00 | 88,272.50 | -25,001.50 | 71.68% | 104,150.00 | 57,745.00 |
| Comped Registration | 4211 | -1,695.00 | -4,680.00 | -2,565.00 | -8,320.00 | 5,755.00 | 30.83% | -8,320.00 | -3,265.00 |
| Subtotal Attendee Registration | 4210 | 22,461.00 | 31,357.50 | 60,706.00 | 79,952.50 | -19,246.50 | 75.93% | 95,830.00 | 54,480.00 |
| Vendor Registration | 4260 | 100.00 | 100.00 | 100.00 | 100.00 | 0.00 | 100.00% | 100.00 | 25.00 |
| Subtotal Programs & Ministries | 4200 | 22,561.00 | 31,457.50 | 60,806.00 | 80,052.50 | -19,246.50 | 75.96% | 95,930.00 | 54,505.00 |
| OTHER INCOME | 4900 | | | | | | | | |
| Interest | 4910 | 1.65 | 4.74 | 4.85 | 14.22 | -9.37 | 34.11% | 19.00 | 9.76 |
| Grants Received | 4930 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% | 0.00 | 247.50 |
| Subtotal Other Income | 4900 | 1.65 | 4.74 | 4.85 | 14.22 | -9.37 | 34.11% | 19.00 | 257.26 |
| TOTAL INCOME | | 52,736.30 | 68,752.88 | 168,855.68 | 184,122.34 | -15,266.66 | 91.71% | 233,114.00 | 156,771.94 |
| EXPENSES | 5000 | | | | | | | | |
| TITHES | 5100 | | | | | | | | |
| Cash Tithes | 5110 | \$2,616.90 | \$2,788.50 | \$9,502.89 | \$8,365.50 | -\$1,137.39 | 113.60% | \$11,154.00 | \$7,670.11 |
| Grants & Scholarships | 5115 | 290.77 | 0.00 | 1,055.89 | 0.00 | -1,055.89 | 0.00% | 0.00 | 0.00 |
| Service Tithes | 5120 | 309.96 | 150.00 | 545.44 | 2,892.00 | 2,346.56 | 18.86% | 2,972.00 | 2,604.66 |
| Subtotal Tithes | 5100 | 3,217.63 | 2,938.50 | 11,104.22 | 11,257.50 | 153.28 | 98.64% | 14,126.00 | 10,274.77 |
| PROGRAMS & MINISTRIES | 5200 | | | | | | | | |
| Facility Rental | 5210 | 15,578.60 | 22,046.58 | 38,488.60 | 56,788.58 | 18,299.98 | 67.78% | 77,185.00 | 38,983.59 |
| Contractor Fees & Exps | 5220 | 691.60 | 4,674.99 | 691.60 | 6,374.97 | 5,683.37 | 10.85% | 7,000.00 | 5,702.84 |
| Materials, Print, Promo | 5230 | 1,388.08 | 1,627.01 | 3,746.13 | 3,346.83 | -399.30 | 111.93% | 4,980.00 | 2,486.48 |
| Travel & Meals | 5290 | 1,539.62 | 5,716.07 | 9,049.79 | 12,538.10 | 3,488.31 | 72.18% | 14,445.00 | 16,982.17 |
| Subtotal Programs & Ministries | 5200 | 19,197.90 | 34,064.65 | 51,976.12 | 79,048.48 | 27,072.36 | 65.75% | 103,610.00 | 64,155.08 |
| EMPLOYEES | 5600 | | | | | | | | |
| Payroll | 5610 | | | | | | | | |
| Manse | 5620 | 9,243.76 | 8,984.49 | 30,506.27 | 26,953.47 | -3,552.80 | 113.18% | 35,938.00 | 26,950.00 |

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|-------------------------|------|----------------|----------------|--------------|---------------------|-----------------------|-----------------------|---------------|----------------|
| Salary | 5630 | 14,749.98 | 15,225.00 | 42,629.95 | 44,835.00 | 2,205.05 | 95.08% | 59,640.00 | 44,209.97 |
| Subtotal Payroll | 5610 | 23,993.74 | 24,209.49 | 73,136.22 | 71,788.47 | -1,347.75 | 101.88% | 95,578.00 | 71,159.97 |
| Employer FICA | 5640 | 1,227.59 | 1,212.55 | 3,261.24 | 3,573.37 | 312.13 | 91.27% | 4,753.78 | 3,382.12 |
| Training & Networking | 5680 | 95.19 | 1,660.26 | 1,875.63 | 5,680.78 | 3,805.15 | 33.02% | 6,741.00 | 2,682.54 |
| Subtotal Employees | 5600 | 25,316.52 | 27,082.30 | 78,273.09 | 81,042.62 | 2,769.53 | 96.58% | 107,072.78 | 77,224.63 |
| ADMINISTRATION | 5800 | | | | | | | | |
| Accounting | 5810 | 0.00 | 0.00 | 0.00 | 1,200.00 | 1,200.00 | 0.00% | 1,200.00 | 0.00 |
| Bank & Card Fees | 5820 | 394.78 | 773.25 | 823.41 | 1,172.25 | 348.84 | 70.24% | 1,338.00 | 881.21 |
| Branding & Website | 5830 | 459.00 | 150.00 | 459.00 | 450.00 | -9.00 | 102.00% | 600.00 | 0.00 |
| Insurance (liability) | 5840 | 0.00 | 522.51 | 0.00 | 1,567.53 | 1,567.53 | 0.00% | 2,090.00 | 0.00 |
| Office Exps & Supplies | 5860 | 2,238.55 | 505.27 | 4,068.01 | 1,405.81 | -2,662.20 | 289.37% | 1,856.00 | 1,557.06 |
| Postage & Shipping | 5870 | 170.66 | 167.25 | 235.73 | 501.75 | 266.02 | 46.98% | 669.00 | 616.96 |
| Software & Technology | 5880 | 112.05 | 249.99 | 785.09 | 2,799.97 | 2,014.88 | 28.04% | 3,050.00 | 1,550.46 |
| Subtotal Administration | 5800 | 3,375.04 | 2,368.27 | 6,371.24 | 9,097.31 | 2,726.07 | 70.03% | 10,803.00 | 4,605.69 |
| TOTAL EXPENSES | | 51,107.09 | 66,453.72 | 147,724.67 | 180,445.91 | 32,721.24 | 81.87% | 235,611.78 | 156,260.17 |
| FUND TRANSFERS | 9000 | | | | | | | | |
| TO THIS FUND | 9200 | | | | | | | | |
| From General Fund | 9201 | \$22,365.04 | \$0.00 | \$70,222.83 | \$0.00 | -\$70,222.83 | 0.00% | \$0.00 | \$95,313.12 |
| From Conference Fund | 9220 | 7,484.97 | 0.00 | 11,548.27 | 0.00 | -11,548.27 | 0.00% | 0.00 | 15,086.03 |
| From Youth Min Tng Fund | 9240 | 0.00 | 0.00 | 185.97 | 0.00 | -185.97 | 0.00% | 0.00 | 14.26 |
| Subtotal To This Fund | 9200 | 29,850.01 | 0.00 | 81,957.07 | 0.00 | -81,957.07 | 0.00% | 0.00 | 110,413.41 |
| FROM THIS FUND | 9400 | | | | | | | | |
| To General Fund | 9401 | -7,484.97 | 0.00 | -11,734.24 | 0.00 | 11,734.24 | 0.00% | 0.00 | -15,100.29 |
| To Conference Fund | 9420 | -1,230.21 | 0.00 | -1,449.18 | 0.00 | 1,449.18 | 0.00% | 0.00 | -13,887.97 |
| To Regional Rep Fund | 9430 | -1,250.00 | 0.00 | -11,247.14 | 0.00 | 11,247.14 | 0.00% | 0.00 | -24,350.95 |
| To Judiciary Rep Fund | 9435 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% | 0.00 | -1,902.55 |
| To Youth Min Tng Fund | 9440 | -8,925.45 | 0.00 | -24,670.61 | 0.00 | 24,670.61 | 0.00% | 0.00 | -22,509.24 |
| To Youth Events Fund | 9450 | -10,860.18 | 0.00 | -32,855.90 | 0.00 | 32,855.90 | 0.00% | 0.00 | -32,662.41 |
| Subtotal From This Fund | 9400 | -29,750.81 | 0.00 | -81,957.07 | 0.00 | 81,957.07 | 0.00% | 0.00 | -110,413.41 |
| TOTAL TRANSFERS | | 99.20 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00% | 0.00 | 0.00 |
| EXCESS INCOME\EXPENSES | | \$1,728.41 | \$2,299.16 | \$21,131.01 | \$3,676.43 | \$17,454.58 | 574.77% | -\$2,497.78 | \$511.77 |